

For contractors in KSA, the Gulf & MENA

The whole contract on one ledger

Tender and BOQ, programme, purchasing and subcontracts, certificates with retention and advance recovery, guarantees and LCs – every step posted to one general ledger.

20 modules

From the first lead to handover

QR tax invoices

ZATCA Phase 2 tested in simulation

Arabic & English

Full right-to-left interface

Everything a contractor runs – in one system

The pages follow the life of a job: win it, plan it, buy for it, bill it, bank it, account for it and keep it under control.

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One ledger

Certificates, vouchers and guarantees all post to one general ledger, stamped with the project.



Cost before price

Nothing becomes a project until its BOQ has been costed item by item in a tender.



Built for the region

Full right-to-left Arabic, VAT 15%, QR tax invoices and set-ups for 14 MENA countries.



Control built in

Maker-checker approvals, rights per module and a record of who did what, and when.

Every stage feeds the next – no re-keying

From the first lead to the handover certificate, each step starts from the one before it – and the cost of a project is the cost in the ledger, not a spreadsheet beside it.



Cost counted before the price

A lead becomes a tender, not a project: the BOQ is costed from your rate library first, and the won tender becomes the project budget.



Committed, actual, earned

Approved POs and subcontracts are committed, material hits the job when the store issues it, and earned value comes from the programme.



Certificates from the site

Finished tasks make a payment milestone ready; claim it and the certificate carries retention, advance recovery and VAT.



Banks and guarantees in view

Bid, advance, performance and retention guarantees and LCs – checked against each bank's facility lines before they go live.

20

modules, one system

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general ledger for all

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MENA country set-ups

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ready-made user roles

Priced from the BOQ – before anyone quotes

The cost study happens inside the tender: import the client's BOQ, build each rate from your library, watch the markups roll up. When the job is won, the same numbers become its budget.



Import and cost the BOQ

- Import the client's bilingual Arabic/English Excel BOQ – section headings, item codes, units and quantities kept.
- The importer finds the item, description, unit and quantity header row itself, wherever it sits in the sheet.
- Build each rate from material, labour, equipment and subcontract lines, picked from your rate library.
- Subtotals, direct cost, overhead, profit, contingency, VAT and grand total recalculate as you type.
- Tenders move from draft to pricing, submitted, then won or lost, on a board of cards.



From price to project

- A printable client proposal with section subtotals, markups, VAT and the grand total.
- A sales quotation with overhead, profit and contingency folded into each rate – margins never shown.
- Quotations print, go by e-mail or are shared as a live link the client opens without logging in.
- Won: one click turns the tender into a project, with its contract value and budget by cost category.
- The priced BOQ exports back to an Excel file, ready to return with the bid.



A real hospital BOQ: 225 items

In testing, the architectural BOQ of a hospital project imported as **225** priceable items with its section headings intact. In a roll-up check, 189 x 600 gave a direct cost of **113,400** and a grand total of **156,492** after markups and VAT.

AI estimating assistant

Per item: a suggested rate, margin, walk-away price, risk flags and RFI questions.

The estimator decides

Each suggestion is accepted, edited or ignored; a rate under walk-away shows in red.

Your BOQ stays private

The AI model runs on our own server, not on a public AI service.

From the first call – to a contract signed twice

Leads move through the real pre-award stages, drawings and BOQ are collected before any price, and the won job gets a contract that the owner and the company both sign online.



Pipeline to cost study

- Drawings, BOQ, specs, surveys and photos uploaded on the lead before estimating starts.
- Calls, meetings, site visits and tasks per lead, with a daily e-mail of what falls due.
- One click opens the cost study as a tender; the quotation comes out of it, never before.
- Dashboard: open leads, pipeline value, weighted value, win rate and a funnel by stage.
- Lost leads keep their reason; a won lead links to its tender and project.



Contract, e-sign & advance

- Created from the project, with value, retention, advance and dates filled in.
- Terms from a standard 9-clause construction template, or your own contract file uploaded.
- The company signs in the system, the owner from a link, no login – name, time and IP kept.
- Both signatures make it active and lock the terms; the payment schedule is its appendix.
- The same signing engine serves subcontract agreements with your subcontractors.



Advance payment, worked in testing

An advance of **100,000** plus **15,000** VAT is invoiced with a QR code, so VAT is due on receipt. Each certificate then recovers **10%**, that part is kept out of the certificate's VAT base, and the advance balance runs down from 100,000 to **0**.

Pipeline stages and their win probability

Stage	What happens there	Probability
New	Lead captured: client, project type, city, expected value	10%
Contacted	First call, meeting or e-mail logged	25%
Qualified	Judged worth pricing	40%
Documents & take-off	Drawings, BOQ and specifications collected	55%
Estimation	Cost study opened as a tender and priced	70%
Quotation	The priced tender goes to the client	85%

Site and programme – in one project file

Everything about a job sits on the project – tasks and critical path, RFIs, drawings, daily logs and change orders – and task progress feeds the certificate, the cost and the handover.



Programme & controls

- Phases and tasks with WBS codes, weights, assignees, priorities, subtasks, and baseline vs actual dates.
- Task links with lag; the critical path and float are calculated and drawn in red on a Gantt chart.
- Board and calendar views; milestones shown on track, at risk or overdue; baselines saved.
- Task progress rolls up by weight to phase and project, and pre-fills work done on the next certificate.
- Controls: planned, earned and actual value, CPI, SPI and estimate at completion, side by side.



Site record & handover

- RFIs, submittals, drawings and daily logs kept against the project they belong to.
- Change orders revise the contract value once they are approved.
- Timesheet hours post labour cost to the project at each employee's cost rate.
- Tasks and milestones falling due are e-mailed each morning; each project has its discussion thread.
- Snags by location and severity, fixed then verified; a handover certificate issued and accepted.

Project overview

Progress by task status, late tasks, SPI, CPI, milestones and budget vs actual.

Payment milestones

Linked to tasks; when those tasks finish, the milestone is ready to claim.

Handover warning

Issuing a handover certificate warns you while snags are still open.

Worked examples from testing

Case	What the system did	Result
Progress roll-up	Task 60% done by weight → phase 60% → project 60%	Earned 60%
Critical path	Finish-to-start chain; a late task moves its successor	Path recalculated
Milestone claim	Linked tasks finished → milestone ready → claimed	Draft certificate
Timesheet	40 hours at a cost rate of 50, posted to the project	Labour 2,000
Snag to handover	High-severity snag fixed, verified; certificate issued	Accepted by owner

Every job's cost and profit – read from the GL

Each project has one cost sheet and one source of actual cost. Every journal line carries its project, so profit and cash per job come straight from the ledger.



Cost sheet & budget

- A job cost sheet per project: planned quantity and unit cost for material, labour, equipment, subcontract and overhead.
- Planned, committed and actual per category on one sheet; only approved POs and subcontracts count as committed.
- Raise a draft purchase order or subcontract straight from a category's planned lines.
- Submit the sheet through approval levels by amount; once confirmed, the plan is locked.
- Budget against actual by project and category, and a WIP report of under- and over-billing, all to Excel.



Profit & cash per project

- Project P&L matrix from the GL: revenue, cost of revenue, gross, operating and net profit for every job.
- Head-office G&A kept in its own unallocated column, not spread by a guess; period filter and Excel export.
- Monthly cash flow per project: client receipts in, subcontractor payments and petty cash out, running balance.
- A forecast to the end date – contract still to collect, budget still to spend – drawn on the same chart.
- Portfolio: every job with contract, committed, actual, earned, CPI and forecast margin, plus pending approvals.



The screen says which job is losing money

In the demo company, six live projects have spent **24,367,313** of **34,602,000** budgeted – **70%**. Coastal Villas has used **97%** of its budget and its bar turns amber; the silo job shows a **CPI of 0.88** in red rather than averaged away.

WIP report

Earned revenue from % complete against what was billed: under- or over-billing per job.

Cost centres & overheads

Screens for order costs, overhead rates and cost centres, with a report by any cost centre.

Month-end close

Control, clearing and suspense accounts checked for a zero balance before the month is closed.

Bought for the job – costed when it reaches site

An approved purchase order commits the money; the cost reaches the project when the store delivers the material – not when the PO is approved, and never twice.



From RFQ to vendor bill

- RFQs, purchase orders and blanket POs with call-off releases; goods receipts against the order.
- Approval levels by amount on each PO; nothing is committed to the job until it is approved.
- Vendor bills with VAT input flowing to the VAT return, and a cost centre on each line.
- Full or partial payments, credit notes, and purchase returns shipped with a debit note.
- A letter of credit can be opened against a purchase order and tracked in Banking.



Stores & stock

- Every project gets its own store location; site, warehouse and bin with a stock ledger per item.
- Valuation per item or category: moving average (default), FIFO, standard cost or period average.
- Batches and serials with expiry; issues take the earliest expiry first and never a blocked batch.
- Stock documents: opening balances, transfers between sites, and stock counts with the differences posted.
- Stock valuation report reconciled to the inventory account in the GL, with the variance shown.

What each document posts

Document	What happens	Effect
Purchase order approved	Counted as committed on the cost sheet and portfolio	No GL entry
Goods receipt	Stock into the main warehouse at the PO price	Inventory up
Delivery to project	Issued to the project's store at average cost	Job cost
Vendor bill	Supplier payable with VAT input for the return	Payable + VAT
Item charge	Freight or customs spread over items by value or qty	Item cost up
Purchase return	Stock shipped back at cost with a debit note	Payable down

Posting accounts are set per company in the posting setup; the valuation method can be switched per category or item when the accountant needs it.

Subcontractors signed – certified and paid

A subcontract is committed cost from the day it is approved. It is signed online, certified against work done, and paid net of retention and advance recovery.



Agreement

- Subcontract per project with its value, retention % and advance %, entered or raised from the cost sheet.
- Approval levels by amount; only an approved subcontract counts as committed on the cost sheet.
- The agreement is signed online: the subcontractor from a link, the company in the system.
- Each signature keeps name, time and IP address; when both have signed, the subcontract goes active.
- Printable agreement, and a list of all subcontract agreements with their signing status.



Certificates & payments

- Subcontractor certificates for work done, with retention and advance recovery deducted.
- Posting a certificate charges the project's subcontract cost and the subcontractor payable.
- Retention withheld is posted to its own retention-payable account.
- Advances paid with VAT input, recovered at a set % from each certificate, capped at the balance.
- Payments go out from the bank against the payable and show in the project's cash flow.



A subcontract certificate, worked in testing

An advance of **20,000** + 3,000 VAT was paid to a subcontractor. A **50,000** certificate then held **5%** retention (2,500) and recovered **10%** of the advance (5,000): net payable **42,500**, and the advance balance fell from 20,000 to **15,000**.

Guarantees received

Advance and performance guarantees from subcontractors, logged as received, with expiry alerts.

On the cost sheet

Subcontract value sits in the committed column of the cost sheet and the portfolio.

Same signing engine

The client contract's e-sign is reused: public link, no login, full audit trail.

Subcontractors are always tied to a project, so their certificates, retention and payments land in that project's cost, cash flow and P&L.

From finished tasks – to a certified invoice

Payment milestones are priced from the tasks behind them. When those tasks are done, the certificate is one click, with retention, advance recovery and VAT worked out.



Progress certificates

- Payment milestones on the project, each valued from the tasks linked to it; a task sits in one milestone only.
- When its tasks reach 100%, the milestone is ready and the certificate (IPC) is created in one click.
- Work done can be prefilled from project % complete; a certificate cannot be certified without it.
- Retention on the net work value, with VAT on the net after retention or on the full net – set per company.
- Advance recovery at a % per certificate, capped at what is left; the recovered part is kept out of VAT.



Invoices, VAT & collection

- Tax invoices with QR code, printed in Arabic and English; standard and simplified invoices.
- Advance invoices with VAT due at receipt, so the tax is not charged again on recovery.
- A certified invoice posts receivable, retention receivable, revenue and VAT in one balanced entry.
- Full or partial payments, AR ageing, reminder letters that escalate, and credit notes.
- Invoices e-mailed with a preview link the client opens without logging in.

Worked examples from testing

Case	What the system did	Result
Retention, VAT on full net	Work 100,000, retention 10%, VAT 15% on 100,000	Due 105,000
Retention before VAT	Same work; VAT 15% on 90,000 after retention	Due 103,500
Advance invoice	100,000 + 15,000 VAT, recovered at 10% per IPC	Balance 100,000 → 0
Schedule of values	Six phases turned into payment milestones by weight	Sums to 2,000,000
Milestone claimed	Linked tasks finished; IPC drafted with 5% retention	IPC 200,000
VAT return	Output VAT 47,100 less input VAT 9,225	Net payable 37,875

ZATCA e-invoicing is switched on per company: QR tax invoices are built, and the Phase 2 integration is built and tested in ZATCA's simulation environment.

Cash, petty cash – and the bank lines

Receipts, payments, site petty cash, guarantees and letters of credit post to the same ledger, each bank with its own account – and nothing goes live above its facility.



Cash & petty cash

- Client receipts applied to invoices in full or in part; supplier and subcontractor payments against payables.
- A petty cash fund per project, created automatically with the project manager as custodian.
- Multi-line vouchers: expense account, project, VAT yes or no, and a receipt file on every line.
- Maker-checker: the custodian submits, only the Accountant group posts, never above the fund's balance.
- Bank reconciliation: tick-and-tie, or paste the statement and let it auto-match.



Guarantees & LCs

- Bid, advance, performance, retention and maintenance guarantees, issued or received; import and export LCs.
- Several banks, each with its own GL account and journal; an LC line and a guarantee line per facility.
- Activation checks the line and the total facility; over the limit, it is blocked and stays draft.
- Margin and commission posted on activation with VAT on bank fees; margin reversed on release or settlement.
- Amendments to amount, expiry or fee logged; a daily e-mail lists what expires within 30 days.

Facility view

Per bank: LC line, guarantee line and total – used, limit, available, with a bar.

Expiring

Guarantees and LCs due in the next 60 days; red when under 14 days.

Cash flow

Direct cash flow statement: opening cash, receipts, payments and closing.

Worked examples from testing

Case	What the system did	Result
Performance guarantee	1,000,000 at 10% margin, 5,000 commission + VAT	Bank credited 105,750
Facility check	A 2,000,000 guarantee on a line with 1,100,000 free	Blocked
Petty cash voucher	Diesel 500 with VAT, per diem 300 without	Gross 875 posted
Amendment fee	A 2,000 fee on a guarantee amendment, VAT on top	Bank credited 2,300
Custodian tries to post	The same voucher, posted by the site custodian	Refused

A ledger an auditor trusts – read every way you need

Every certificate, receipt, voucher and guarantee posts itself to one general ledger – then the same lines are read by department, cost centre, business line, site or company.



General ledger & tax

- Chart of accounts, numbered journals, and entries locked once posted – fixed by reversal.
- Documents post their own entries through a posting matrix; lock dates for periods and tax.
- AR/AP ageing, reminders, late interest, partial payments and printable statements.
- VAT return from tax grids, cash flow, bank reconciliation with statement import.
- Account schedules, a WIP report for under- and over-billing, and a finance dashboard.



Dimensions & groups

- Department (who spends), cost centre (where cost lands), business line and site.
- Rules set which dimensions an account needs; defaults fill them in from the document.
- Each entry balances by site, so every site has its own TB, P&L and balance sheet.
- P&L by any dimension with gross margin %; site statements with elimination.
- Group consolidation: currency translation, intercompany elimination, goodwill, NCI.



A ledger that notices when it is touched

Each posted entry is sealed into a chain, and the chain is checked every night. In testing on three companies, a changed line and a deleted entry were both caught and written to the audit trail under a red banner – and a rebuild is refused without a recorded reason.

Four dimensions, and one for the group

Dimension	Rule	Required on
Department	Who is responsible for the spend	Expense accounts
Cost centre	Where the cost is absorbed	Expense accounts
Business line	Gross margin per line; filled from the product	Revenue, cost of sales
Site	Each entry balances per site; its own statements	Every line
Intercompany	Eliminated when the group is consolidated	AR, AP, revenue, expense

Dimensions and rules are set per company. Rules can warn first, then block posting once your accountant has mapped the defaults.

Every machine costed – and kept running

Plant and vehicles sit in one register: depreciated in the ledger, charged with their own fuel and repairs, and serviced on a plan that knows their hours.



Fixed assets & equipment

- Asset and equipment registers, with categories that carry their GL accounts, method and period.
- Straight-line or declining-balance depreciation, monthly, quarterly or yearly, from a planned schedule.
- Each machine gets its own cost centre, so fuel, repairs and depreciation add up to its running cost.
- Fleet details: odometer, hours, operator, fuel per 100 km or per hour, and expiry dates.
- Disposal by sale or scrap, with the gain or loss posted to the category's accounts.



Maintenance & work orders

- One equipment register built from your assets and work centres – re-running it updates, never duplicates.
- Preventive plans by calendar, by meter, or both – whichever comes first – with meter plans forecast to a date.
- A fixed rhythm for statutory inspections; a floating one counted from the last service.
- Work orders with parts issued from the store through the stock ledger, or bought in and recorded at price.
- MTBF, MTTR, availability and PM compliance; the cost posts with the machine's cost centre.



Six months of a fleet, in the demo data

35 machines on **40** plans with **1,026** meter readings: **79** preventive services, 19 late and 7 missed – **69.8%** compliance – and **10** breakdowns. Of **135.6** hours down, **41** were unplanned; availability counts only those, because a planned stop was a choice.

Every 250 h or 6 months

A plan can run on hours and the calendar together; whichever is reached first raises the job.

History kept

The old fleet service log comes across as closed work orders, so MTBF means something in year one.

Depreciation posted

One button posts all due depreciation; in testing a CAT 336 carried an 84-month schedule.

Maintenance is a core module, not an add-on: the same register serves a contractor's fleet and the machines of any industry add-on.

Risk and conformity – as modules, not PDFs

Two of the twenty modules are a management system in their own right – the part most contracting ERPs leave to a consultant and a shared drive.



Risk management

- A risk register where every risk carries an expected exposure in money.
- Heat map and exposure built from the same priced register, so the board agrees with the ledger.
- HIRA for hazard identification and risk assessment.
- Controls and actions recorded against each risk, with formal risk acceptance.
- A risk library to start from, and a governance view for management.



Conformity

- Legal register, obligations tracked to the clause, and objectives.
- A coverage matrix that shows which requirements nothing is answering – before the auditor finds them.
- Audit programme, nonconformities (NCRs) and corrective actions.
- Competence, calibration, incidents and environmental aspects.
- External providers, customer feedback and management review.

Priced, not just listed

Each risk carries an expected exposure in money, not only a colour on a grid.

Built for the audit

Obligations are tracked to the clause, and the coverage matrix shows the gaps first.

Safety on SEC sites

With the SEC add-on: warehouse checklists, driver and vehicle checks, fall-protection plans.

Management systems it supports

Standard	What the modules keep	Module
ISO 9001	Clauses, audit programme, NCRs, corrective actions, review	Conformity
ISO 45001	HIRA, incidents, competence, legal obligations	Risk · Conformity
ISO 14001	Environmental aspects, legal register, objectives	Conformity
Risk	Register, exposure, heat map, controls, acceptance	Risk management

VLUERP supports your management system and your certification audit; it does not certify anything.

Nothing moves unapproved — every step on record

Approval levels, module rights and an audit trail sit under every module – and the Reports Center turns the ledger into packs you can export.



Approvals, rights & audit

- Maker-checker workflows for POs, subcontracts, change orders, cost sheets, client invoices and more.
- Levels in order, each with an amount threshold and an approver by role, employee or manager – any can be switched off.
- Committed cost counts only approved documents; a petty-cash custodian submits, only an accountant posts.
- Roles with None, Read or Full per module: hidden menus, blocked links, and read-only users cannot save.
- Posted by and when on every entry, audit notes that cannot be deleted, and one Audit Trail page.



Reports Center

- Financial pack: trial balance, P&L down to net profit after zakat, balance sheet and general ledger.
- Client and subcontractor balances, project profitability, VAT return, PO and petty-cash reports.
- Compare with the previous period or the same period last year; fold and unfold groups on any report.
- Custom builder: pick a source, tick columns, group and filter – projects, GL lines, invoices, POs and more.
- Every report to Excel, PDF or print, filtered by dates, project and company.



An approval level you can test in a minute

In testing, a second level “GM ≥ 5,000,000” held a **6,000,000** document and let a **2,000,000** one through; switched off, it dropped out. With no active level, a document is approved automatically – an empty set-up never blocks work.

Seven ready roles

Administrator, Accountant, Project Manager, Procurement, Sales & CRM, Site Engineer and Viewer.

Users & Roles

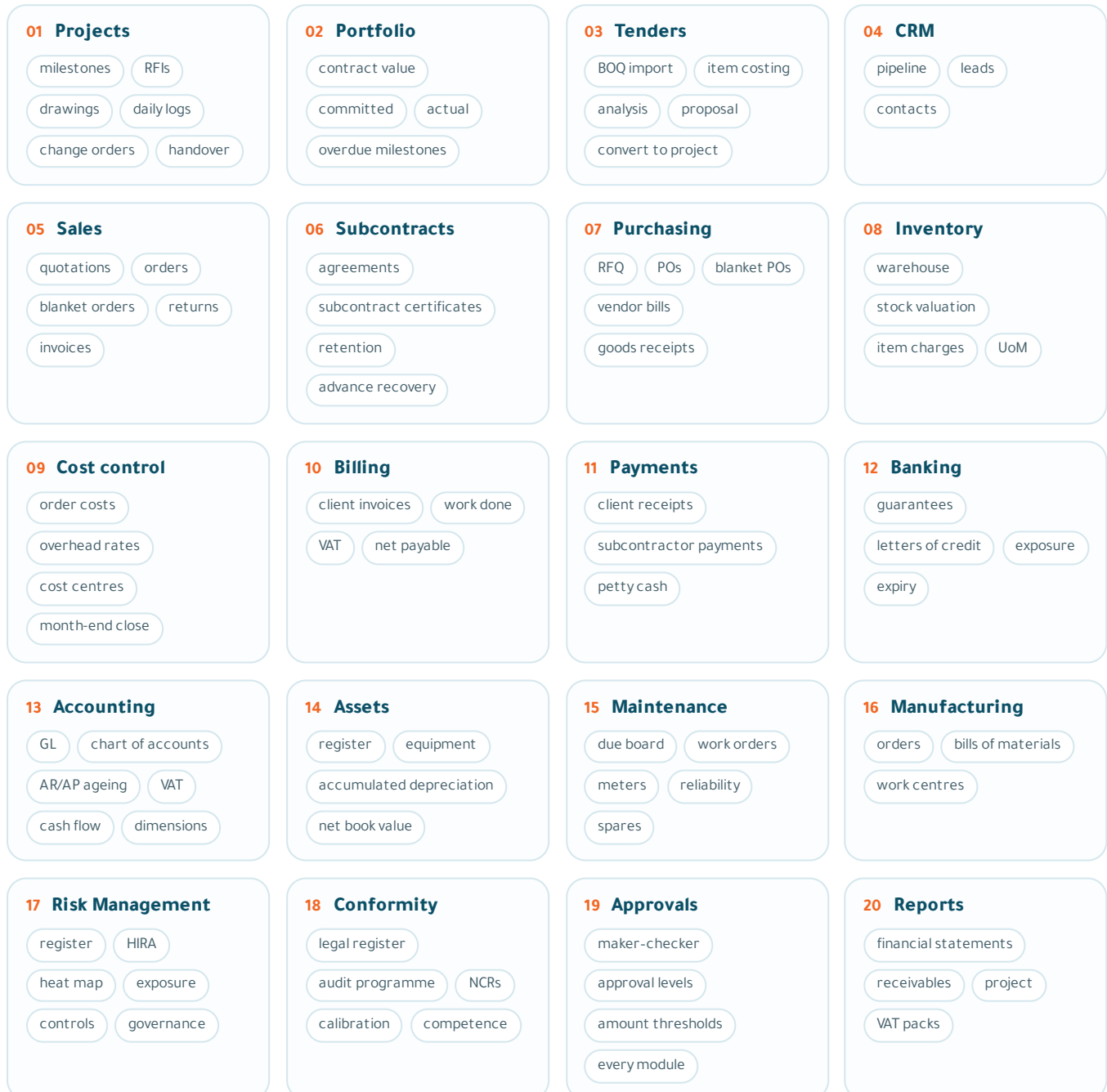
One matrix of modules against roles, each set to None, Read or Full; users ticked into roles.

Approvals inbox

Everything waiting for you in one inbox, with pending approvals counted on the portfolio.

20 modules – one ledger

Every item below is a screen in the running software – from the first lead to handover, all posting to one general ledger.



Beyond the core — add-ons

On top of the 20 modules, add-ons are switched on per company: the SEC unified contract, the AI estimator, and 24 industry modules for contractors who also make things.

SEC unified contract

For contractors on SEC's unified contract: every work order from survey to invoice.

City price lists Work orders Surveys
Materials in trust Permits Change requests
Certificates Extracts Delay penalty
Emergency SLA HSE hub KPI dashboard

Tender AI

A second estimator on your own server – nothing goes to an outside cloud.

Local Qwen model Rate per BOQ line
Walk-away price Risk flags Questions for the client
Accept · edit · ignore

Building materials & fit-out

Fabricating doors, windows or joinery? Start with the core Manufacturing module.

Concrete Steel fabrication Aluminium & glazing
Non-metallic minerals Wood & cork
Furniture & joinery Electrical equipment

Metals & engineering

Least-cost furnace charge, engineering change priced by progress, axle loads by moments, boat stability.

Basic metals Machinery Truck bodybuilding
Boats Electronics Jewellery & devices

Process industries

Formulas, blends and lot traceability – GHS labels, viscosity blending, the regrind loop, deckle planning.

Chemicals & paint Lubricants Pharmaceuticals
Plastics Paper & board Printing

Consumer goods

HACCP and allergen labels, returnable jugs with deposits, yarn counts, marker efficiency, hide nesting.

Food Bottled water Spinning & weaving Apparel
Leather & footwear



Try any add-on for 7 days

Each add-on can be trialled once for seven days, self-serve. If a licence lapses, a grace period follows and your records stay open to read.



A brochure for every industry

Each industry module, plus SEC, Tender pricing and Tender AI, has its own 7-page brochure in Arabic and English – ask for yours.

Under all 20 modules – one platform

Tax, dimensions, companies, rights and reports are shared by every module – so a certificate, a petty-cash voucher and a bank guarantee land in the same books.



Arabic & English

A full right-to-left Arabic interface, plus English and French, chosen per user; bilingual report headers.



MENA set-ups

14 MENA countries preset with currency and default VAT – KSA 15%, UAE 5%, Egypt 14% – set per company.



A database per company

Each company runs in the cloud on its own separate database; modules and add-ons are switched on per company.



ZATCA e-invoicing

QR tax invoices built in. Phase 2 integration built and tested in ZATCA's simulation; opt-in per company.



Dimensions & group

Department, cost centre, business line and site on every line, and consolidation across group companies.



Access & audit

Roles per module, maker-checker approvals, undeletable audit notes and a sealed ledger checked nightly.

Regulations and management systems supported

ZATCA

QR invoices · Phase 2 simulation-tested

VAT

Return from tax grids, per-country rate

ISO 9001

Quality: audits, NCRs, review

ISO 45001

Safety: HIRA, incidents, competence

ISO 14001

Environment: aspects, legal register

E-invoicing is opt-in per company (VLUERP is sold beyond Saudi Arabia). ISO clauses and audits live in Conformity; VLUERP supports certification but does not grant it.

How we implement

1

Discovery

Your contracts, BOQs and process

2

Set-up

Company, accounts, tax, roles

3

Data

Opening balances, master data

4

Training

Hands-on, role by role

5

Go-live

Your first live project

6

Support

Follow-up after go-live

Bring a real BOQ or a project

There is no ready-made contracting demo to hand out. Book a session and we set the system up with one of your own BOQs or projects, then walk it with you from tender to certificate.

Request a demo

Website

www.vluerp.com

Demo request

www.vluerp.com/#demo

Email

hello@vluerp.com

- 1 Your BOQ:** imported in Arabic and English, priced from a rate library, rolled up to a proposal.
- 2 Won to project:** the tender becomes a project with its budget, contract and payment milestones.
- 3 Cost & controls:** committed, actual and earned side by side, with CPI and forecast margin.
- 4 Certificate & bank:** a milestone invoiced with retention and VAT, and a guarantee checked against its facility.

Runs in the cloud on a separate database for each company; modules and add-ons are switched on as you need them.